



Weekly Leader Board



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

October 16, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$103,191	32
Lemar, Mike	Sunshine State Agency	\$52,074	26
Platinum Producers (\$30,000 - \$50,000)			
Ahlbum, Tim	Health Coverage Solutions	\$37,296	4
Borosak, William J. Jr.	Secure Financial Group, LLC	\$35,387	8
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$32,362	3
Gold Producers (\$10,000 - \$30,000)			
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$27,923	5
Barta, Devin M.	Barta Insurance Agency	\$25,355	7
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$23,937	7
Shackelford, Edward L.	The Assurance Group, Inc.	\$23,843	7
Hatton, Catherine E.	Long Island Insurance Solutions	\$21,516	18
Mednick, Scott E.	Professional Insurance Systems of Florida	\$18,888	7
Schwartz, Scott J.	Insurance Protection Services	\$16,416	1
AmeriLife		\$15,744	21
Catron, Edward A.	Catron Insurance Agency	\$15,094	4
Clark, John W.	Senior Solutions Insurance Agency	\$15,089	7
Rosati, Lisa	Rosati Insurance Agency	\$13,812	2
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$12,284	5
Richard, Paul	Richard Insurance Agency	\$12,226	1
Concklin, Ron	Rosenberg-Concklin, Inc.	\$12,018	9
Silver Producers (\$5,000 - \$10,000)			
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$9,696	2
James M. Gray, Inc.		\$8,304	3
Senior Insurance Marketing, Inc.		\$8,304	3
American Eagle Consultants, Inc.		\$8,026	6
Maisonet, Joseph	Maisonet Insurance Agency	\$7,920	3
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$7,879	6
Edwards, Jackson IV	Edwards Insurance Agency	\$7,572	2
Daley, Sheila G.	Daley Insurance Agency	\$7,188	1
Schuler, James F.	Consumer Group Services, Inc.	\$7,035	2
Marrow, Elizabeth	Marrow Insurance Agency	\$6,120	1
Chacon, Cesar	The Insurance Hub	\$5,832	3
Sweeney, James A.	American Senior Benefits	\$5,760	1
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$5,708	4
Safe Path Benefits, Inc.		\$5,424	3
Senior Services of North America, Inc.		\$5,328	4



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Bronze Producers (\$2,500 - \$5,000)

Blumetti, James W.	Blumetti Insurance Agency	\$4,704	2
Dworkin, Earl D.	Dworkin Insurance Agency	\$4,439	1
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$4,266	1
Leyva, Raul V.	Leyva Insurance Agency	\$4,104	1
Cohen, Sheila G.	Cohen Insurance Agency	\$3,948	1
Salvati, Paul D.	Salvati Insurance Agency	\$3,900	1
Ahmed, Nur N.	Ahmed Insurance Agency	\$3,888	1
Friedman, Michael D.	Friedman Insurance Agency	\$3,888	1
Rosen, Paul J.	Paul J. Rosen Financial Services, Inc.	\$3,888	1
McDowell, Sheena M.	McDowell Insurance Agency	\$3,876	1
Your Health Insurance Agency, Inc.		\$3,816	2
ERIN Marketing, Inc.		\$3,672	2
Abadian, Pierre	Abadian Insurance Group	\$3,576	1
Hollans, Mawyer C. III	Hollans Insurance Agency	\$3,569	1
Webster, Larry L.	Webster & Associates, Ltd.	\$3,456	1
Perkins, Jerry L.	Perkins Insurance Agency	\$3,336	1
Uchitel, Richard J.	Uchitel Insurance Agency	\$3,276	1
Mazzurco, Andrew S.	Mazzurco Insurance Agency	\$3,264	1
White, Raymond E. Jr.	White Insurance Agency	\$3,240	1
Palmer, Casey V.	Palmer Insurance Agency	\$3,192	1
Deceglia, Lorna K.	Deceglia Insurance Agency	\$3,120	1
Valery, Albert L.	Valery Insurance Agency	\$3,108	1
Senn, Scott E.	Senn Insurance Agency	\$3,096	1
Benaim, Eduardo	Benaim Insurance Agency	\$3,081	1
Cancio, Maria	Cancio Insurance Agency	\$3,081	1
Savage, Gina	Savage Insurance Agency	\$3,081	1
Christensen, Susan M.	Christensen Insurance Agency	\$3,024	1
Finkelstein, Sara	Finkelstein Insurance Agency	\$3,024	1
Titus & Assoc Ins & Financial		\$3,024	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$2,941	2
Cholak, Paul M.	Cholak Insurance Agency	\$2,927	1
Byrnes, Robert M.	Byrnes Insurance Agency	\$2,892	1
Hoyek, Tony N.	Hoyek Insurance Agency	\$2,844	1
Lidinsky, Richard J.	Florida Financial & Insurance Services Corp.	\$2,844	1
Wroblewski, Robert M.	SOS Insurance Group	\$2,844	1
Rapini, Duane M.	Rapini Insurance Agency	\$2,843	2
Lobdell, Deborah H.	Lobdell Insurance Agency	\$2,688	1



Weekly Leader Board



Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

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Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Schwartz, Scott J.	\$16,416
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Gold Producers (\$10,000 - \$15,000)

Saylor, Dexter R.	\$12,504	Ahlbum, Tim	\$11,040
Kempler, Gary S.	\$12,396	Rosati, Lisa	\$10,944
Kelsey, Steven D.	\$12,226	Ripoll, Glenn A.	\$10,188
Ranney, Eugene	\$11,376		

Silver Producers (\$5,000 - \$10,000)

Stevens, Jason	\$9,731	Marrow, Elizabeth	\$6,120
Borosak, William J. Jr.	\$9,671	McGlaughlin, Larry	\$5,760
Sheldon, Paul, CLU, ChFC	\$9,120	Chard, Dani L.	\$5,580
Catron, Edward A.	\$8,148	Zernick, Brett	\$5,568
Sachs, Kerry	\$7,739	Payant, Thomas A.	\$5,496
Mairano, Alexander E.	\$7,332	Cortes, Julio C.	\$5,388
Daley, Sheila L.	\$7,188	Concklin, Todd C.	\$5,304
Bahlkow, Valerie J.	\$6,864	Holdren, Theone	\$5,232
Gordon, Ian	\$6,324	Barta, Devin M.	\$5,195
Gordon, Aaron	\$6,203		

Bronze Producers (\$2,500 - \$5,000)

Hilgendorf, Sydney M.	\$4,955	Flamer, Irving	\$3,768
Edwards, Jackson IV	\$4,476	Stevens, Ray	\$3,731
Trembicki, Kenneth	\$4,440	Stevens, Sandra K.	\$3,648
Dworkin, Earl D.	\$4,439	Hackmeier, Jeff D.	\$3,647
Graham, Christopher N., CLU	\$4,331	Lembcke, Julia	\$3,647
Ulayyet, Fred M.	\$4,266	Barnes, Robert W.	\$3,600
Leyva, Raul V.	\$4,104	Cooper, Bradley D.	\$3,587
Murphy, Stacy	\$4,080	Branch, Beth	\$3,576
Cohen, Sheila G.	\$3,948	Valdez, Viviana	\$3,569
Gray, John H.	\$3,924	Badessa, Joseph J.	\$3,564
Gregory, David P.	\$3,924	Closter, Lisa	\$3,564
Salvati, Paul D.	\$3,900	Valdes, Jorge A.	\$3,564
Czizik, Joseph	\$3,888	Sweeney, Alexander	\$3,539
Feuer, Eli	\$3,888	Aarons, Neill	\$3,480
Narduzzi, William	\$3,888	Webster, Larry L.	\$3,456
Rosen, Paul J.	\$3,888	Taylor, Bruce	\$3,387
Harry, Monte R.	\$3,876	Stolack, Mitchell	\$3,372
White, Cheri L.	\$3,816	Michaels, Christopher	\$3,336



Writing Agents

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Uchitel, Richard J.	\$3,276	Mangini, Nicholas L.	\$2,964
Fowler, Toby R.	\$3,264	Borjas, Israel	\$2,927
White, Raymond E. Jr.	\$3,240	Cholak, Paul M.	\$2,927
Johnson, Devin P.	\$3,228	Taylor, David A.	\$2,927
Clark, Thomas A.	\$3,192	Chacon, Cesar	\$2,916
Deceglia, Lorna K.	\$3,120	Byrnes, Robert M.	\$2,892
Gold, Matthew	\$3,108	Dega, Brigett L.	\$2,868
Kahn, Peter S.	\$3,108	Ahlbum, Donna M.	\$2,844
Valery, Albert L.	\$3,108	Conte, William C.	\$2,844
Mankamyer, Mary	\$3,107	Gumora, Helene	\$2,844
Greenberg, Richard A.	\$3,096	Hoyek, Tony N.	\$2,844
McGregor, Iyan L.	\$3,096	Konz, Douglas J.	\$2,844
Primack, Neil E.	\$3,096	Lidinsky, Richard J.	\$2,844
Schauermann, Joshua	\$3,084	Sanman, Mark A.	\$2,736
Szarf, Rosa	\$3,081	Simon, Julie	\$2,688
Christensen, Susan M.	\$3,024	McKnight, Robert J.	\$2,676
Finkelstein, Sara	\$3,024	Gorden, Renee G.	\$2,592
Hughes, Duane	\$3,024		